Accelerating Cloud Adoption in the Public Sector

Rhys Sharp
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rackspace®

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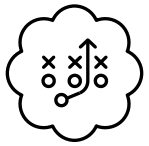
Solution Director – Public Sector
Global Solutions and Services, EMEA
Rackspace

Who are Rackspace?

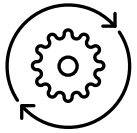
We accelerate the value of the cloud for our customers
during every phase of their transformation.

Across applications, data, security, hybrid and multiple clouds worldwide



Cloud specialisation

Unbiased but opinionated expertise



Continuous modernisation

Agile optimisation

Rackspace Service Blocks™

Maximum value and flexibility

With leading alliances and partnerships

All wrapped in Fanatical Experience™

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Pillars of service that underpin the Rackspace proposition

Professional Services

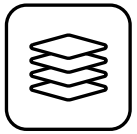
Vertical expertise supported by a codified and automated methodology from strategy to delivery

Managed Public Cloud

Advanced managed public cloud services such as Artificial Intelligence and Machine Learning

Managed Security

Security anywhere (incl. on the edge) capabilities powered by cloud native security services and tools



Applications Services

Cloud Native Application Development to support true cloud transformation

Data Services

A complete portfolio focusing on value added data services to drive predictive modeling in a multi-layer data environment

Private Cloud

Optimal platform for a variety of workloads - from traditional to hybrid

Deep expertise that is unbiased and objective

3,300+	Cloud engineers
Experts	Cloud native application development and migration
Best	Hybrid cloud – right workload on right cloud
Global	120 countries
Leader	Gartner Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide

Top tech talent

Gartner
MAGIC QUADRANT LEADER FOR PUBLIC CLOUD INFRASTRUCTURE MANAGED SERVICE PROVIDERS, WORLDWIDE

2018 Google Cloud Partner of the Year

FROST & SULLIVAN
Top Asia-Pacific Managed Cloud Services Provider

Corporate Philanthropy & NONPROFIT AWARDS

THE STEVIE® AWARDS FOR WOMEN IN BUSINESS

Los Mejores Lugares para Trabajar – Great Place To Work. MÉXICO 2019

Great Place To Work. Best Workplaces Switzerland 2019

Great Place To Work. Best Workplaces UK 2019

Great Place To Work. Certified 2019 SWITZERLAND

BEST FOR VETS 2019 MILITARY TIMES PLACES TO LIVE

LEARNING IN PRACTICE AWARDS SILVER

PARTNER

Red Hat
NORTH AMERICA MSP OF THE YEAR AWARD

Wellbeing

The 50 Best Companies for Latinas to Work for in the U.S. LATINAS 2018

USO Pathfinder™ USO TRANSITIONS

SUPER EMPRESAS EXPANSION 2019 TOP companies

THE CHANNEL CO. CRN CHANNEL CHIEFS 2019

BEST PLACES TO WORK 2019 for LGBTQ Equality 100% CORPORATE EQUALITY INDEX

1,600+	**AWS Certifications**	• One of the leading AWS MSPs with 6 competencies
1,200+	**Microsoft Certifications**	• Expert MSP • Fastest-growing CSP • Five-time Hosting Partner of the Year
230+	**VMware Certifications**	• Global Integrate Public Clouds Partner of the Year • VMware Cloud on AWS Competency • VMware Cloud Verified Partner
370+	**Google Cloud Certifications**	• First MSP
350+	**Red Hat Certifications**	• Partner of the Year
400+	**Salesforce Certifications**	• Platinum Consulting Partner
330+	**Enterprise Application Certifications**	• Oracle Top-1,000 Gold Partner

Serving the majority of the FTSE 100

We provide Fanatical Experience on the world's leading technologies

1998

1999
Fanatical Experience Is Born

2002
Microsoft Partner

2003
Red Hat Partner

2003
VMware Partner And Managed VMware Offerings

2010
OpenStack Founded With NASA

2012
Next Generation OpenStack Public Cloud Launched

2015
Fanatical Experience For AWS Launched

2015
Fanatical Experience For Azure Launched

2016
Tricore

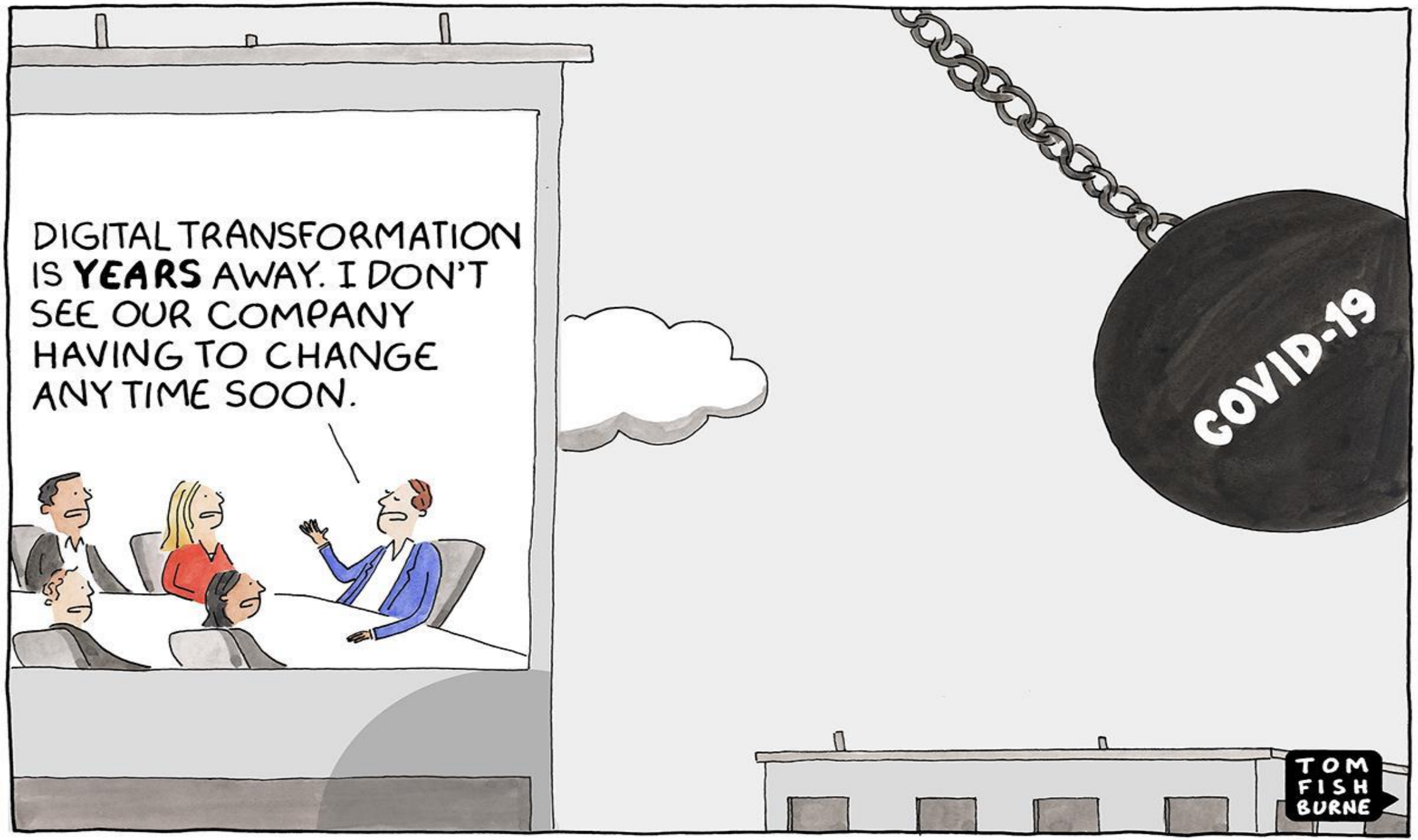
2017
Fanatical Customer Experience Launched

2017
RelationEdge

2018
Salesforce

2019
Onica

1998-2008: Service company	2008-2014 Engineering	2014 - present Service + Engineering



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Working from home

Scale testing

Security protocols

Working environment

Worker well being

Well being

Zenspace

zoom

RACKSPACE LAVENDER
Supporting Mental Wellness & Physical Abilities

Microsoft Teams

slack

RACKER R2W
RACE TO WIN
TRAINING

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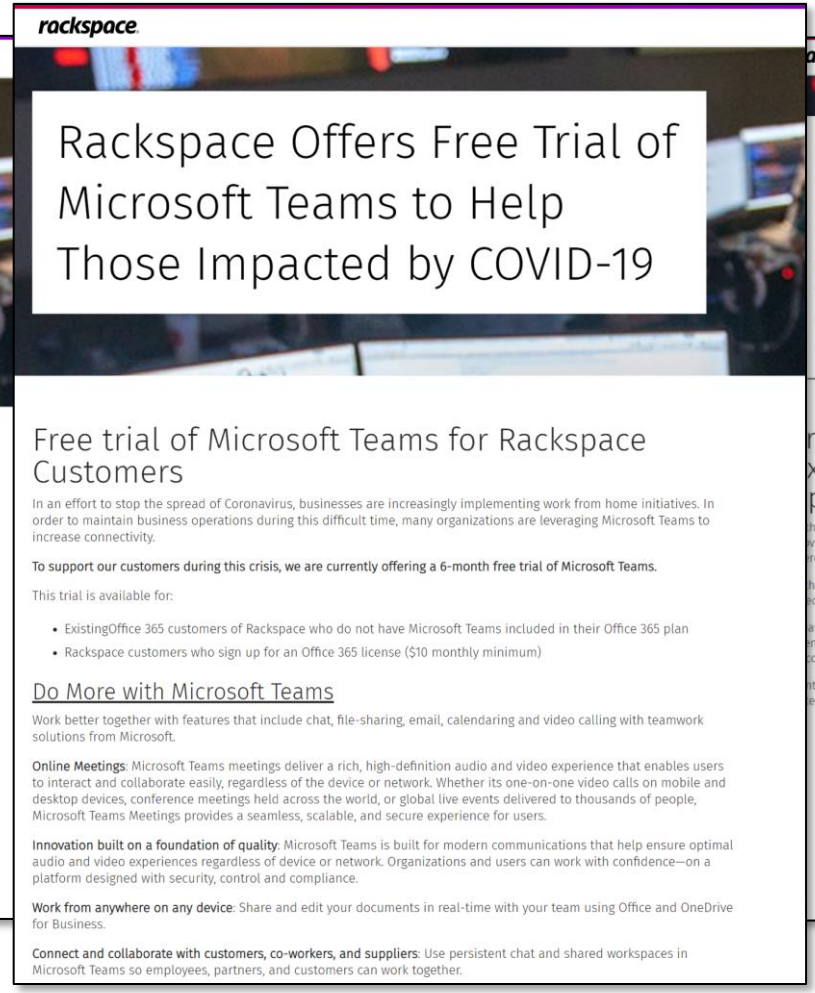

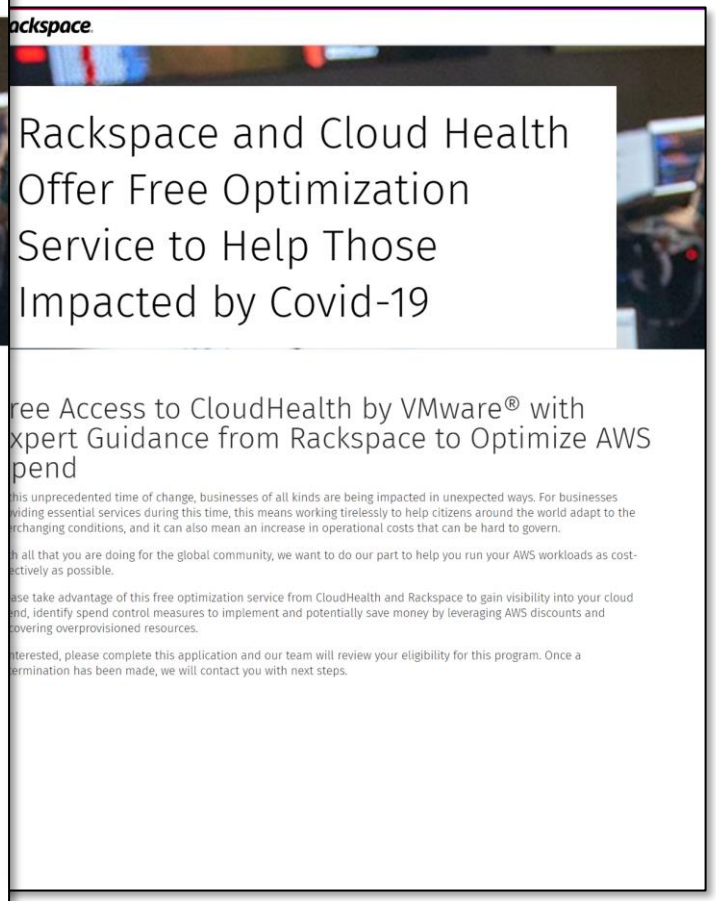

COVID-19 Support

We are closely following the COVID-19 outbreak. Our COVID-19 support page gives you quick access to experts, resources and solutions that you can leverage to navigate this difficult time.

Read More

Our Customers

Working from home

- Enabling remote desktop solutions
- Scale VPN capabilities
- Scale compute with cloud

Cloud adoption

- Kick off adoption projects
- Train staff on cloud
- Migrate applications
- Enable hybrid

Collaboration

- Adopt teams
- Enable OneDrive
- Extend Teams to partners
- Remote project delivery

Digital Transformation

- Move digital service delivery to cloud
- Integrate and automate systems & data
- Increase the use of digital channels

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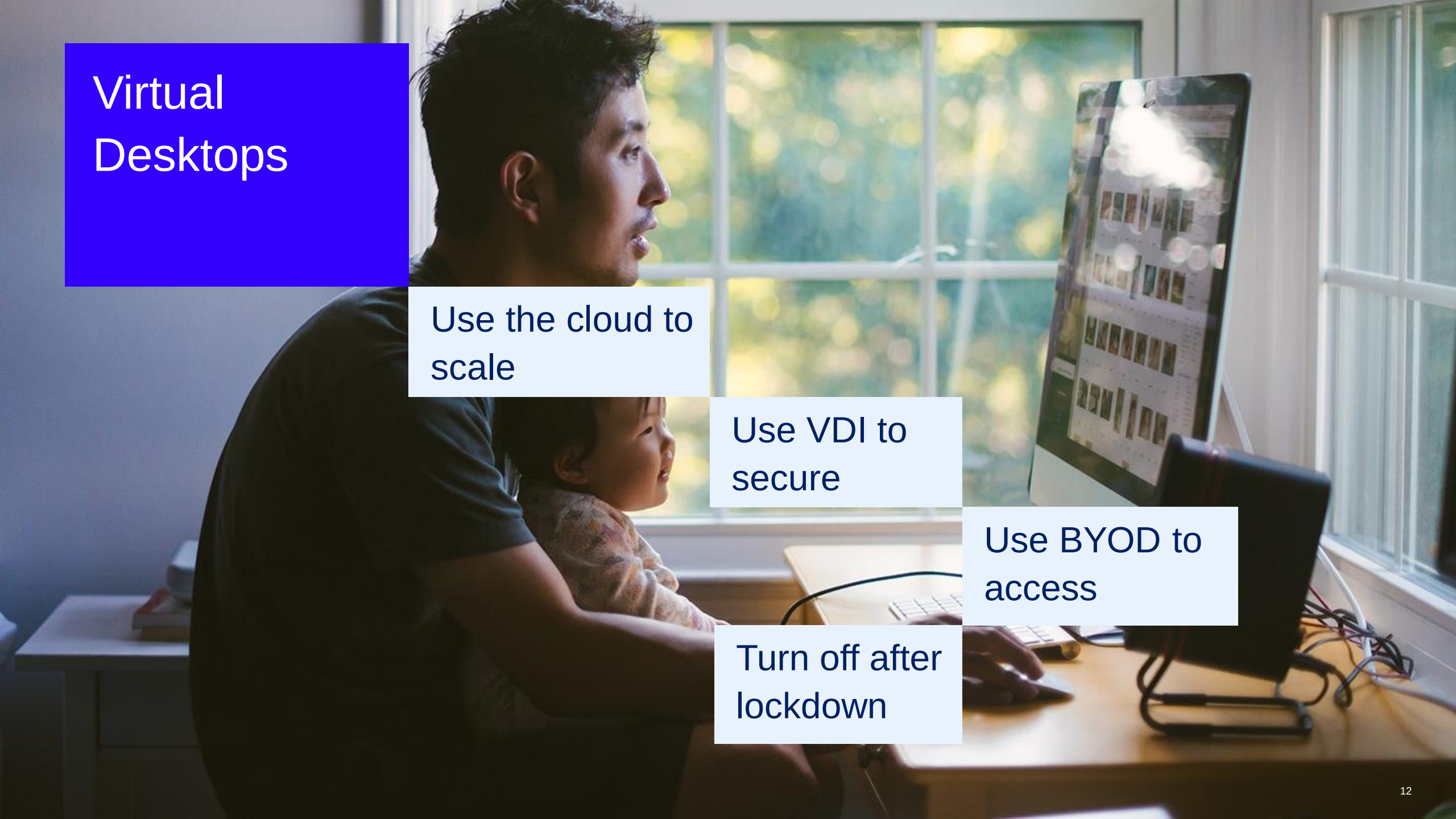
Virtual Desktops



Use the cloud to scale

Use VDI to secure

Use BYOD to access

Turn off after lockdown

Cloud Adoption

Temporary compute

Partner enabled

Collaboration

Accelerate ICT

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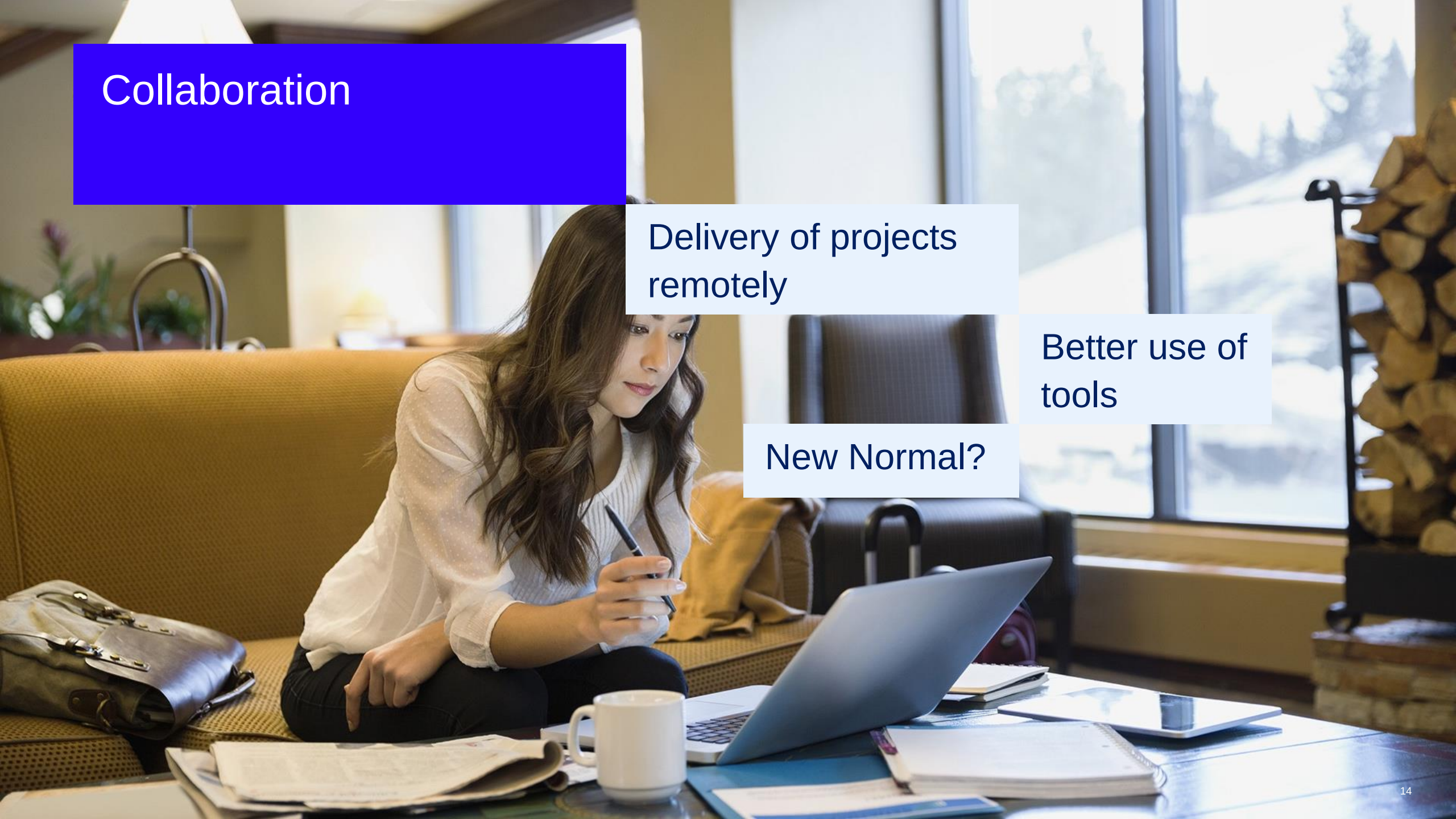


Collaboration

Delivery of projects remotely

Better use of tools

New Normal?

Digital Transformation

CORONAVIRUS - Aberdeen City Council's response so far...

Number of conversations AB-1 has had with residents:
3,110

Number of calls for financial assistance & advice:
1,371

Number of children of key workers and vulnerable children in school:
502

Number of telephone calls to vulnerable or shielded people:
10,618 calls attempted
3,970 individual discussions
1,363 follow-up calls

Number of visits to ACC coronavirus web pages:
65,753

Number of Scottish Welfare grants granted:
2,402 totalling:
£119,205

Number of food boxes sent out to vulnerable/shielded people:
1,128

Number of calls to Crisis Support Line and online requests:
10,494 calls
2,120 online requests

Percentage increase in online library membership:
255%

HOMELESS SUPPORT.
Number of placements for homeless people:
134 applications
91 households placed in temporary accommodation

Business support coronavirus grants 1,051, totalling:
£13.225 million

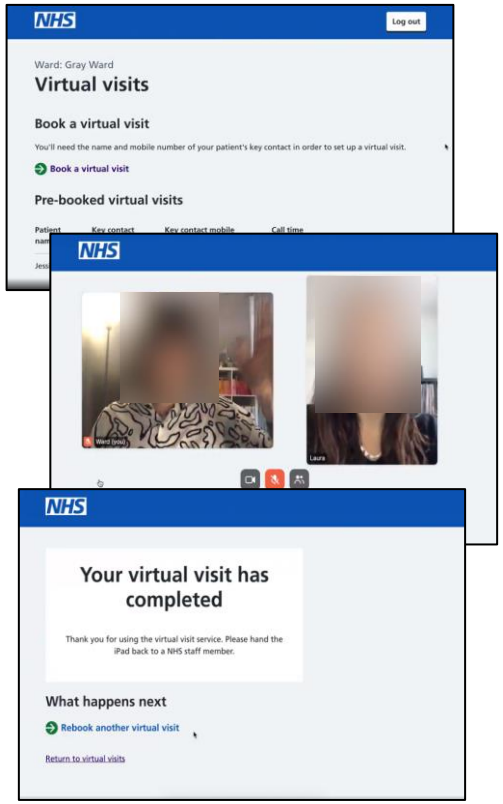
Number of volunteers who have signed up to Scotland Cares national campaign in Aberdeen:
1,427

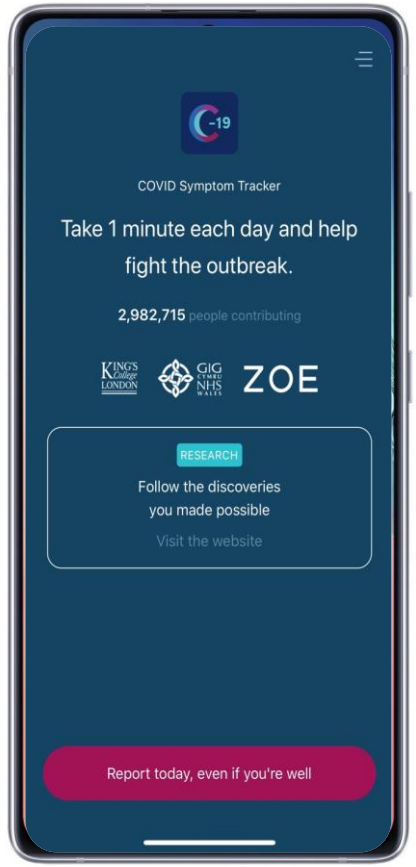
Percentage increase in eBook/eAudio loans:
227%

www.aberdeencity.gov.uk/covid19

Aberdeen City Health & Social Care Partnership
A caring partnership

ABERDEEN CITY COUNCIL





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Are you Future Ready?

or

Are you Future Naive?

Thank you for listening

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