

Accelerating Cloud Adoption in the Public Sector

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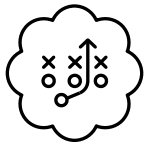
Rhys Sharp

Solution Director – Public Sector
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Rackspace

Who are Rackspace?

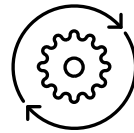
We accelerate the value of the cloud for our customers during every phase of their transformation.

Across applications, data, security, hybrid and multiple clouds worldwide



Cloud specialisation

Unbiased but opinionated expertise



Continuous modernisation

Agile optimisation



Rackspace Service Blocks™

Maximum value and flexibility

With leading alliances and partnerships

All wrapped in Fanatical Experience™

Pillars of service that underpin the Rackspace proposition



Professional Services

Vertical expertise supported by a codified and automated methodology from strategy to delivery



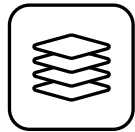
Managed Public Cloud

Advanced managed public cloud services such as Artificial Intelligence and Machine Learning



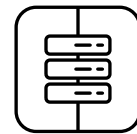
Managed Security

Security anywhere (incl. on the edge) capabilities powered by cloud native security services and tools



Applications Services

Cloud Native Application Development to support true cloud transformation



Data Services

A complete portfolio focusing on value added data services to drive predictive modeling in a multi-layer data environment



Private Cloud

Optimal platform for a variety of workloads - from traditional to hybrid

Deep expertise that is unbiased and objective

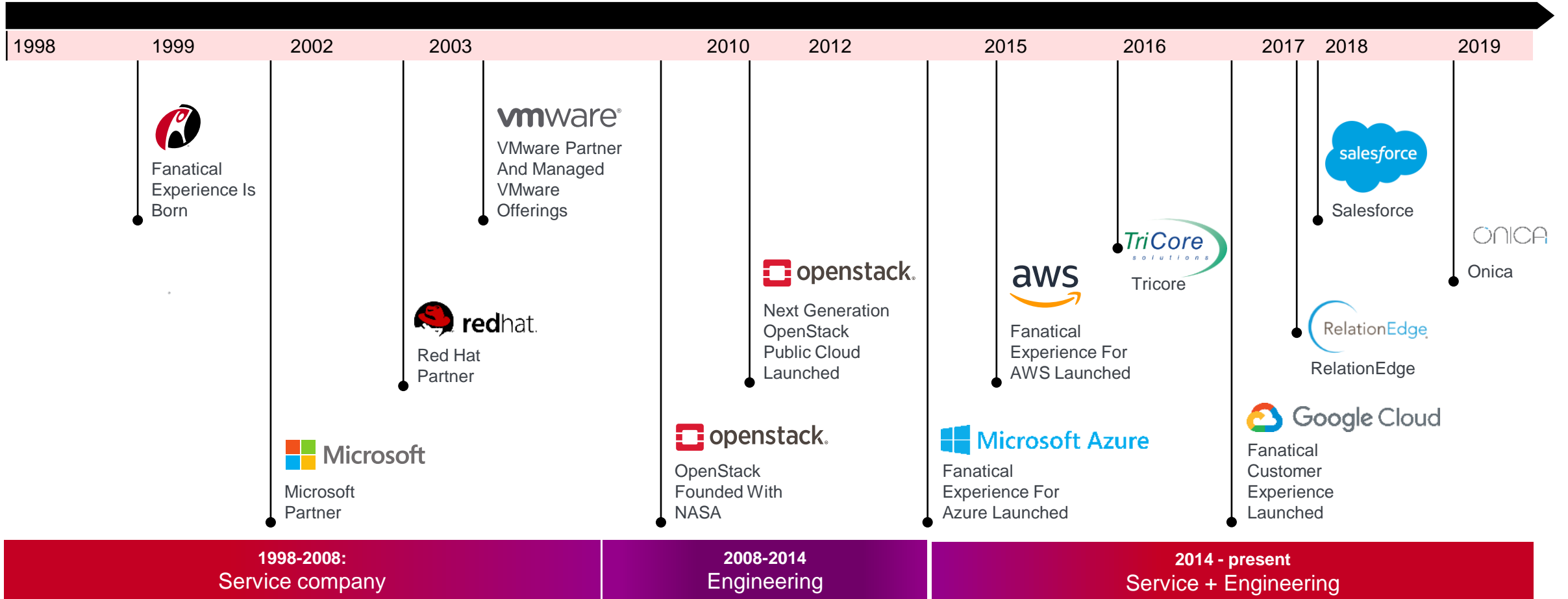
3,300+	Cloud engineers
Experts	Cloud native application development and migration
Best	Hybrid cloud – right workload on right cloud
Global	120 countries
Leader	Gartner Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide



1,600+		AWS Certifications	<ul style="list-style-type: none"> • One of the leading AWS MSPs with 6 competencies
1,200+		Microsoft Certifications	<ul style="list-style-type: none"> • Expert MSP • Fastest-growing CSP • Five-time Hosting Partner of the Year
230+		VMware Certifications	<ul style="list-style-type: none"> • Global Integrate Public Clouds Partner of the Year • VMware Cloud on AWS Competency • VMware Cloud Verified Partner
370+		Google Cloud Certifications	<ul style="list-style-type: none"> • First MSP
350+		Red Hat Certifications	<ul style="list-style-type: none"> • Partner of the Year
400+		Salesforce Certifications	<ul style="list-style-type: none"> • Platinum Consulting Partner
330+		Enterprise Application Certifications	<ul style="list-style-type: none"> • Oracle Top-1,000 Gold Partner

Serving the majority of the FTSE 100

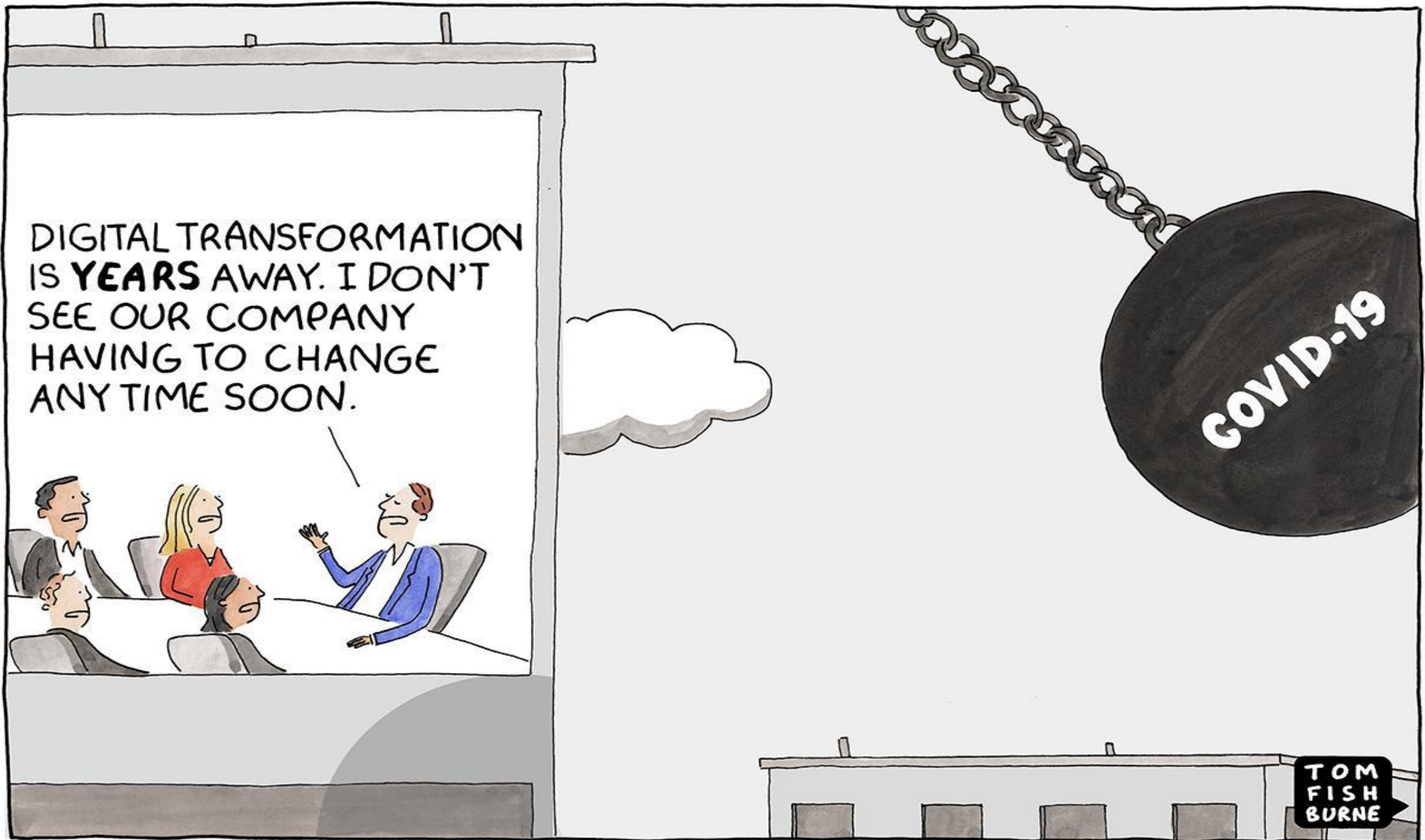
We provide Fanatical Experience on the world's leading technologies



1998-2008:
Service company

2008-2014
Engineering

2014 - present
Service + Engineering



TOM
FISH
BURNE

Working from home

Scale testing

Security protocols

Working environment

Worker well being

Well being



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Rackspace is offering \$10M in OpenStack Public Cloud Compute Resources

COVID-19 Response Program

Rackspace is closely following the coronavirus (COVID-19) pandemic, which continues to impact our customers, communities and businesses around the world.

What we are doing to help?

- We are offering a 6-month program to anyone participating in relief efforts (including pharmaceutical and scientific research, healthcare, educational, and non-profit organizations) needing massive amounts of compute services to fight the spread and reduce the impact of COVID-19
- If interested, please complete the application and our team will review your eligibility for this program. (Please note: This program is intended for organizations requiring automated deployments at large scale and is not available to current OSPC customers)
- Once a determination has been made we will contact you with next steps

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Rackspace Offers Free Trial of Microsoft Teams to Help Those Impacted by COVID-19

Free trial of Microsoft Teams for Rackspace Customers

In an effort to stop the spread of Coronavirus, businesses are increasingly implementing work from home initiatives. In order to maintain business operations during this difficult time, many organizations are leveraging Microsoft Teams to increase connectivity.

To support our customers during this crisis, we are currently offering a 6-month free trial of Microsoft Teams.

This trial is available for:

- Existing Office 365 customers of Rackspace who do not have Microsoft Teams included in their Office 365 plan
- Rackspace customers who sign up for an Office 365 license (\$10 monthly minimum)

Do More with Microsoft Teams

Work better together with features that include chat, file-sharing, email, calendaring and video calling with teamwork solutions from Microsoft.

Online Meetings: Microsoft Teams meetings deliver a rich, high-definition audio and video experience that enables users to interact and collaborate easily, regardless of the device or network. Whether its one-on-one video calls on mobile and desktop devices, conference meetings held across the world, or global live events delivered to thousands of people, Microsoft Teams Meetings provides a seamless, scalable, and secure experience for users.

Innovation built on a foundation of quality: Microsoft Teams is built for modern communications that help ensure optimal audio and video experiences regardless of device or network. Organizations and users can work with confidence—on a platform designed with security, control and compliance.

Work from anywhere on any device: Share and edit your documents in real-time with your team using Office and OneDrive for Business.

Connect and collaborate with customers, co-workers, and suppliers: Use persistent chat and shared workspaces in Microsoft Teams so employees, partners, and customers can work together.

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Rackspace and Cloud Health Offer Free Optimization Service to Help Those Impacted by Covid-19

Free Access to CloudHealth by VMware® with Expert Guidance from Rackspace to Optimize AWS Spend

In this unprecedented time of change, businesses of all kinds are being impacted in unexpected ways. For businesses providing essential services during this time, this means working tirelessly to help citizens around the world adapt to the ever-changing conditions, and it can also mean an increase in operational costs that can be hard to govern.

In all that you are doing for the global community, we want to do our part to help you run your AWS workloads as cost-effectively as possible.

Please take advantage of this free optimization service from CloudHealth and Rackspace to gain visibility into your cloud spend, identify spend control measures to implement and potentially save money by leveraging AWS discounts and covering overprovisioned resources.

If interested, please complete this application and our team will review your eligibility for this program. Once a determination has been made, we will contact you with next steps.

Our Customers



Working from home

- Enabling remote desktop solutions
- Scale VPN capabilities
- Scale compute with cloud

Cloud adoption

- Kick off adoption projects
- Train staff on cloud
- Migrate applications
- Enable hybrid

Collaboration

- Adopt teams
- Enable OneDrive
- Extend Teams to partners
- Remote project delivery

Digital Transformation

- Move digital service delivery to cloud
- Integrate and automate systems & data
- Increase the use of digital channels

Virtual Desktops

Use the cloud to
scale

Use VDI to
secure

Use BYOD to
access

Turn off after
lockdown

Cloud Adoption

Temporary compute

Partner enabled

Collaboration

Accelerate ICT

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Collaboration

A woman with long dark hair, wearing a white blouse, is sitting on a brown sofa in a living room. She is looking at a laptop on a coffee table in front of her. The room has large windows in the background showing a snowy landscape. There is a stack of firewood on the right side of the frame. The overall atmosphere is cozy and professional.

Delivery of projects
remotely

Better use of
tools

New Normal?

Digital Transformation



CORONAVIRUS - Aberdeen City Council's response so far...

Number of conversations AB-1 has had with residents:

3,110



Number of calls for financial assistance & advice:

1,371



Number of children of key workers and vulnerable children in school:

502



Number of telephone calls to vulnerable or shielded people:

10,618 calls attempted

3,970 individual discussions

1,363 follow-up calls



Number of visits to ACC coronavirus web pages:

65,753



Number of Scottish Welfare grants granted:

2,402 totalling: **£119,205**



Number of food boxes sent out to vulnerable/shielded people:

1,128



Number of calls to Crisis Support Line and online requests:

10,494 calls



Business support coronavirus grants 1,051, totalling:

£13.225 million



Number of volunteers who have signed up to Scotland Cares national campaign in Aberdeen:

1,427



2,120 online requests



HOMELESS SUPPORT. Number of placements for homeless people:

134 applications

91 households placed in temporary accommodation



Percentage increase in online library membership:

255%



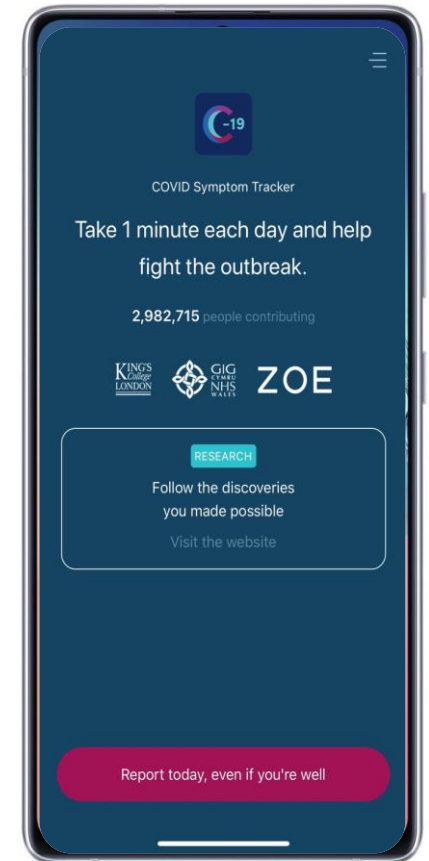
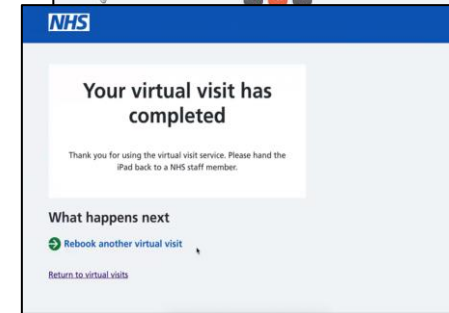
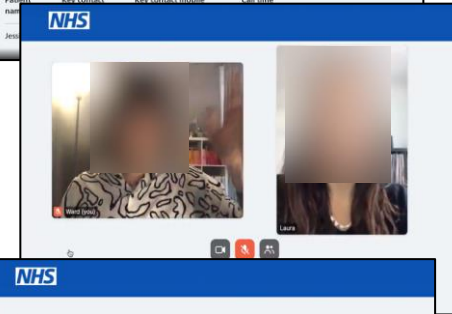
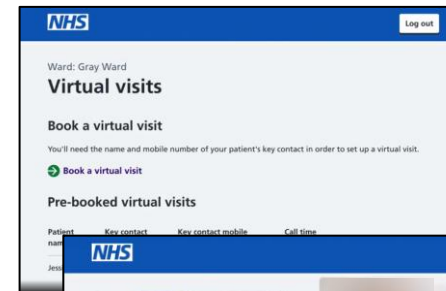
Percentage increase in eBook/eAudio loans:

227%



www.aberdeencity.gov.uk/covid19

Aberdeen City Health & Social Care Partnership
A caring partnership



Are you Future Ready?
or
Are you Future Naive?



Thank you for listening

Get in touch:

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www.rackspace.com

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